



PROGRAM: *Unlocking Potential: Discovering Your Style*

DURATION: 4 hours. Arrive no later than (NLT) 15 minutes prior to the start of the program.

COST: See online registration & location information. Full refund up to 5 days prior to class start. Students & repeat students receive a discount. Onsite workshops available.

DESCRIPTION: Bring out the best in yourself by discovering your style, how you influence and relate to others, and how blind spots impact your potential. You will discover the critical success factors that will absolutely improve your effectiveness with clients, customers, colleagues and friends, in addition to yourself. This program also introduces the Enneagram system so you can observe the styles of others in action. Activities include individual assessments, demonstrations, exercises, and group discussions. You will develop skills that are long-term and self-sustaining. This workshop is the prerequisite for other programs that build upon it. Many people have attended this dynamic workshop more than once.

You will enhance self awareness, social competence, and improve performance in ways that maximizes professional and personal potential. As an individual you can't afford to either not know how you operate, or how to self manage your blind spots that block your potential.

This program is appropriate for individuals, business leaders, consultants, or entrepreneurs who want a unique, targeted, or competitive edge to understand customers, improve communication and relationships, deal with conflict, elevate leadership competence, manage change, or discover how to bring out the best in yourself and others.

Fortune 500 companies have been using it for years. Consultants and service industries are discovering the power of unlocking this potential. Managers and leaders use it to influence and coach employees to maximize organization success.

- AGENDA:**
- Emotional Intelligence ("EQ")
 - Introduction of the Enneagram
 - Scenarios of 9 Types/Styles Explained & 3 Centers of Intelligence
 - Self Assessment of Personality Type/Style
 - Live Interview to demonstrate how to observe the types in others

- MATERIALS:** For each participant:
1. The Enneagram Workbook
 2. Enneagram Typing Cards
 3. Enneagram Transformation Cards
 4. PowerPoint handouts

FOLLOW-UP: Optional participation in a mastermind group. This workshop is very effective on its own. It is also the prerequisite for other programs and workshops that build upon it.

BRING: Nothing, unless you want your own snack, or something to drink besides water. A pen, paper & water will be provided. A café is inside the hotel that also has snacks and lunch food.

REGISTER: Online at www.MyCoachKen.com "workshops" page. You can also call or email the information from the next page. This workshop is occasionally hosted by a local San Diego company who is offers limited open spaces on a 'first come first served' basis at a discount. Otherwise public workshops are scheduled quarterly.

When registering for the class, the following information will be provided via the online registration form. Or, you can copy and paste the following into an email and send to Ken at coach@kensergi.com

- 1) **Class date:**
- 2) **Full Name:**
- 3) **Phone** (indicate if wk, hm, or cel):
- 4) **Email:**
- 5) **Title:**
- 6) **Company:**
- 7) **Specialty:**
- 8) **City:**
- 9) **State:**
- 10) **Website:**
- 11) **Group/Assoc:**
- 12) **Were you referred by anyone or attending with someone?**
- 13) **What is your interest in the workshop?**
- 14) **Do you have any knowledge of the Enneagram?**
- 15) **What 1 - 3 outcomes would you like to achieve?**
- 16) **Anything else you'd like me to know?**
- 17) **Would you like to pay for the workshop via check or PayPal?**