



PROGRAM: *How Your Style Impacts Potential & Influences Others*

DURATION: 4 hours. Arrive no later than (NLT) 15 minutes prior to the start of the program.

COST: See online registration & location information. Full refund up to 5 days prior to class start. Students & repeat students receive a discount. Onsite workshops available.

DESCRIPTION: Can you afford to not know how your style impacts your potential and influences others? Do you know how you operate, what drives you, or how to effectively self-manage your blind spots that block your potential and how to be more influential? This program has been taught to large and small corporations, the U.S. government and military leadership. It is one of the most powerful tools you will experience to learn about your own personal style, how it impacts your potential and ability to be influential with others. You will learn how to manage your blind spots that hold you back and turn them into an asset for skyrocketing success. In addition to knowing more about yourself, you will discover how to be more influential and targeted with clients, customers, colleagues and friends. **"Unlock Your Potential: Discover Your Style."**

Whether it's how to deal with conflict, effectively manage yourself, relate with others, elevate leadership competence, effectively coach, or operate a business this program will improve your everyday life.

IN THIS SEMINAR YOU WILL LEARN:

- > Specific tools to influence, lead & communicate how to get what you want professionally & personally
- > Your core personality style and how to effectively manage the blind spots that impact your potential
- > How to leverage the critical link of Emotional Intelligence
- > How to recognize the styles of others, a critical skill in teams, clients, relationships and leadership

Activities include individual assessments, demonstrations, exercises, and group discussions. You will develop skills that are long-term and self-sustaining. You will enhance self-awareness, social competence, and improve performance in ways that maximizes professional and personal potential. This workshop is a prerequisite for other programs that build upon it. Many people have attended this dynamic workshop more than once.

This program is appropriate for individuals, professionals, leaders, executives, managers, consultants, and entrepreneurs who want a unique, targeted, or competitive edge to understand customers, improve communication, develop teams, elevate leadership competence, deal with conflict, manage change, or discover how to bring out the best in yourself and others.

AGENDA:

- Perspectives of styles
- Emotional Intelligence ("EQ")
- Introduction of the Enneagram to recognize styles
- Scenarios of 9 Types/Styles Explained & 3 Centers of Intelligence
- Self Assessment of Personality Type/Style
- Live Interview to demonstrate how to observe the types in others

MATERIALS: For each participant:

1. PowerPoint handouts & worksheets
2. Enneagram typing cards
3. Enneagram workbook
4. Enneagram Transformation Cards

FOLLOW-UP: This workshop is very effective on its own. It is also the prerequisite for other programs and workshops that build upon it.

BRING: Nothing, unless you want your own snack, or something to drink besides water. A pen, paper & water will be provided.

REGISTER: Online at www.MyCoachKen.com "Workshops" page. You can also call or email the information from the next page. This workshop is occasionally hosted by a local San Diego company. Inquire if spaces are offered at the private workshop. Otherwise register for the public workshop.

"I've been through a lot of self-improvement and personal development seminars and books, yet I definitely got more valuable insight that I could actually apply and use for real improvement from the session that you did than all prior books and events combined." [Click here for more testimonials](#)



When registering for the class, the following information will be provided via the online registration form. Or, you can copy and paste the following into an email and send to Ken at coach@kensergi.com

- 1) **Class date:**
- 2) **Full Name:**
- 3) **Phone** (indicate if wk, hm, or cel):
- 4) **Email:**
- 5) **Title:**
- 6) **Company:**
- 7) **Specialty:**
- 8) **City:**
- 9) **State:**
- 10) **Website:**
- 11) **Group/Assoc:**
- 12) **Were you referred by anyone or attending with someone?**
- 13) **What is your interest in the workshop?**
- 14) **Do you have any knowledge of the Enneagram?**
- 15) **What 1 - 3 outcomes would you like to achieve?**
- 16) **Anything else you'd like me to know?**
- 17) **Would you like to pay for the workshop via check or PayPal?**