

**KENNETH R. SERGI**  
**O.D. EXPERT, TRAINER, AND BUSINESS COACH**

San Diego, CA

**Experience Summary**

Ken Sergi is a dynamic master business coach, Organization Development ("OD") expert; trainer; facilitator; and author. He has more than 25 years of experience helping diverse leaders and individuals worldwide in multiple industries and government achieve new levels of influence, performance, teaming, and strategic success. His leadership training, performance management and coaching programs are used by corporate, government and military organizations. He is a passionate OD Consultant who focuses on sustainable transformation that unlocks individual potential and organization effectiveness which has grown small, medium and large companies, promoted leaders, won awards, and has been profiled in industry publications.

Ken is a certified Business and Executive Coach who has also been a business owner, leader, Director, Manager, and Consultant working with clients in large and small companies world-wide in strategic organizational systems, hiring competency models, performance management, instructional design, training, coaching, and teaming. He designed and delivered numerous train-the-trainer (T3) and coaching programs including a new three-day "Leadership and Coaching" program used by nine contract trainers for the US Navy in 2011, which expanded in 2012. He was one of only five Senior Trainers in the U.S. for the Department of Defense (DOD) on NSPS pay-for-performance programs and was a Team Leader for implementation of hospital, ER and medical systems with 52 trainers worldwide. His success stories range from growing a start-up to multi-million dollar revenues within two years to retooling of an international Fortune 500 corporation that was profiled in numerous magazines. One of his many projects was to help the 2000 U.S. Census build the largest mobilization of human resources in history from designing work flow and core competencies to training the trainers (T3) within a few months. He subsequently managed the Western Region Training Center.

Ken is certified in a variety of assessment tools and 360 feedback surveys. He has also taught extensive public and private courses on adult learning, performance management, change management, communication skills, personality types for personal effectiveness and Emotional Intelligence. Ken has won multiple awards for training, coaching and organization excellence. He is profiled in several international magazines including Information Week for projects such the retooling of America's I.T. employees.

His clients have included Cisco Systems, Troy Systems, Alora Healthcare, U.S. Census, U.S. Treasury, U.S. Department of Defense (DOD), Case Corporation, NDC Corporation, AcuCorp, Kaspersky, and StarPoint IT. He recently completed the project to implement NSPS pay-for-performance as a Senior Trainer which included SMART objectives and writing winning self-assessments. He was a consultant to Ohio State University and several local colleges in the design of innovative new millennium education programs.

**Education / Certifications**

National Conflict Resolution Center (NCRC)  
Certified in Myers-Briggs (MBTI), DISC and Enneagram  
Certified Business and Executive Coach with Bogda Associates, and Senior Coach for One Coach  
Professional Coaching Certification (PCC) program, New Ventures West (NVW)  
Business Administration, The Union Institute, Cincinnati, OH  
Leadership Board – Professional Coaches & Mentors Association (PCMA), San Diego chapter (7 years)  
Leadership Board – San Diego Professional Coaches Alliance (SDPCA) (7 years)  
Member (former), International Coach Federation (ICF), ASTD, and ODN  
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